# G Mail Reporting

2016 - Fall Edition

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# Overview

Mail Reporting tracks the sending details of emails sent through the **Compose Email** function of the website. Mail tracking is an important feature to review the effectiveness of the emails.

# Use Case(s)

Email is a cost effective and easy method to communicate with your membership. Through Email, you can notify members of upcoming events, share important news, and even target specific groups of members based on interests. Of all the emails sent, how effective are they? By using **Mail Reporting**, it is easy to see how many members receive the communication, who opened the email and clicked through links, and who is not receiving email. From these statistics, alternate actions can be taken to ensure the messages are being delivered and that the right members are receiving communication.

Accessing the Tool

To access the email creation tools, follow the steps below depending on your access role. **Admins**: Hover over **Admin** bar in the left hand corner of the screen, select **Mail Reporting**.



Editors: Hover over Admin in the main navigation, select Main Tools, and then Inbox/Groups.



Editors: once in the compose email section, click the Mail Reporting link.



INBOX	3	Mail Reporting
Inbox Compose Drafts Filed Sent Scheduled Gro	ups Dynamic Groups Phone Lists	8

The following Mail Reporting Interface will launch.

Sent Ema	ails Sch	eduled Emails 📗	Unsubscribe	Bounce Bl	acklist 🛛 E	mail Comp	laints	Single Ema	ils		
Start Da	te 9/13/20	)16	End Date 9/2	7/2016	R	efresh 🗌	Show I	Messages	To Indivi	duals	
Click on the	Subject to V	liew Details									
Subject	Sender	Send Ontion	Recipients	Sent	Sent	Onened	Open Rate	Bounced	Link	Links in	Sending Complete

# Mail Reporting Tools

**Mail Reporting** offers a variety of tools and metrics to track emails sent. Below will detail each tab and how to use the tab for gaining metrics.

### Sent Emails

Sent Emails shows all emails that are sent for a selected date range.

Sent Ema	ails Sche	eduled Emails	Unsubscribe	Bounce Bl	acklist 🛛 E	Email Comp	laints	Single Emai	ls		
Start Da	te 9/13/20	16	End Date 9/2	7/2016	R	efresh 🗌	Show I	Messages	To Indivi	duals	
Click on the	Subject to V	iew Details						, and the second se			E
Subject	Sender	Send Option	Recipients Selected	Sent External	Sent Internal	Opened	Open Rate	Bounced	Link Clicks	Links in Message	Sending Complete
No Mes	sades Se	nt in this Date I	Range								

By using the start and end date fields, you can choose what date range you would like to see.



Sent Email Tab Overview:

Sent Ema	ails Sch	eduled Emails 📗	Unsubscribe	Bounce Bl	acklist   E	imail Comp	laints	Single Ema	ils			
Start Da	te 9/13/2	016	End Date 9/2	7/2016	R	efresh 🗌	Show I	Messages	To Indivi	duals		
Click on the	Subject to \	/iew Details						U				E
Cubiaat	Sender	Send Ontion	Recipients Selected	Sent External	Sent Internal	Opened	Open Rate	Bounced	Link Clicks	Links in Message	Sending Complete	

The **Subject** column denotes the subject of the email.

Subject
Course Closure - 09/29
This weekend's happenings!
Spooktacular Costume Party!
Wine and Dine Night - Reminder
A Spa Day to Remember!
Bridge Club - Room Change!
Happy Birthday to you!
Welcome to the Club!
Court #2 - Closed for Maint!
We Miss Seeing You!

The **Send Option** shows if the email was sent externally or internally. Since internal messaging is no longer available on the system, all **send options** should show the message as being sent as **External Only.** 

Send Option
External Only
External Only
External Only
External Only

**Recipients Selected** shows the total number of users the email was supposed to send to.

**Send External** is the actual number of emails sent out. This can be different from **Recipients Selected**.

Sent External	
1	
5	
1	
3	
1	

- When **Send External** is **Lower** than **Recipients Selected**: Indication of email bounces or other deliverability issues
- When **Send External** is **Higher** than **Recipients Selected**: Multiple Email Addresses exist for a single account

**Sent Internal** is for email sent internally. Since this is no longer used, this column should be null.

Sent Internal	
1073	
-	
10	
1.21	



**Opened** is the number of opened emails divided by the number of emails sent. This is important for measuring member engagement.

Opened	
1	
1	
1	
0	

**Bounced** denoted the number of emails that were bounced.

• **Bounces** occur when an email cannot be delivered and the recipient's email service sends back a message that the email was not delivered.

**Link Clicks** represent the number of clicks on the links in the email. This metric is important for measuring member engagement as those links should be taking members back to the website.



**Links in Message** is the total number of links in the email. Effective emails should at least have 1 link per message.

Links in Message
1
1
2

# Message Details

To view details about individual messages, click the email subject from the Sent Emails tab.

#### SENT GROUP EMAILS



This will bring up the individual **Email Details** for the email.

Sent Emails 🚺 S	icheduled Emails   Unsubscribe   Bounce Blacklist   Email Complaints   Single Emails	
Subject	Wine Night!	
Send Option	External Only, Primary Address Only	
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any m specified in their profile. If there is no email address on record, the message will not be sent to them.	embers with an email address
Sent By	Emily Latham	
Sent	9/28/2016 3:42:35 PM	
Recipients	Wine Club NEW	
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded	
Html Body	External Recipients Click Throughs Bounces	xport All Recipient Det

#### **Status** is the breakdown of the recipient details for the message.

Subject	Wine Night!	
Send Option	External Only, Primary Address Only	
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any m specified in their profile. If there is no email address on record, the message will not be sent to them.	embers with an email address
Sent By	Emily Latham	
Sent	9/28/2016 3:42:35 PM	
Recipients	Wine Club NEW	
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded	

**Sending Not Attempted For:** anyone who opted out of receiving messages, blacklisted addresses, and those without an email address will show here.

Subject	Wine Night!
Send Option	External Only, Primary Address Only
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any members with an email address specified in their profile. If there is no email address on record, the message will not be sent to them.
Sent By	Emily Latham
Sent	9/28/2016 3:42:35 PM
Recipients	Wine Club NEW
Status [	8 total recipients were selected with this message. Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded

#### **Recipients:** total number of recipients to whom the message was to send.

Subject	Wine Night!
Send Option	External Only, Primary Address Only
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any members with an email address specified in their profile. If there is no email address on record, the message will not be sent to them.
Sent By	Emily Latham
Sent	9/28/2016 3:42:35 PM
Recipients	Wine Club NEW
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded

#### **Bounces:** messages that could not be delivered.

Subject	Wine Night!
Send Option	External Only, Primary Address Only
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any members with an email address specified in their profile. If there is no email address on record, the message will not be sent to them.
Sent By	Emily Latham
Sent	9/28/2016 3:42:35 PM
Recipients	Wine Club NEW
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded

#### **Open Rate:** number of messages opened divided by the number of emails sent.

Subject	Wine Night!
Send Option	External Only, Primary Address Only
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any members with an email address specified in their profile. If there is no email address on record, the message will not be sent to them.
Sent By	Emily Latham
Sent	9/28/2016 3:42:35 PM
Recipients	Wine Club NEW
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded

#### **Click Throughs:** number of clicks on the links in the email.

Subject	Wine Night!
Send Option	External Only, Primary Address Only
	Criteria: Sending will not be attempted for any members with an expired account. Sending will be attempted externally for any members with an email address specified in their profile. If there is no email address on record, the message will not be sent to them.
Sent By	Emily Latham
Sent	9/28/2016 3:42:35 PM
Recipients	Wine Club NEW
Status	8 total recipients were selected with this message Sending not attempted for 2 recipients (1 external no email address, 1 duplicate email address) 1 addresses bounced 1 of 6 (16.7%) external emails have been opened 1 link click throughs recorded

The first tab is the **Preview of Email HTML**.

oin Us for Wine Wedn	lesdavl		
	roodery.		
Click here to record u	our anot to de		

**External Recipients** shows details for email recipients, such as read time and click-throughs for each individual.

Html Body External	Recipients Click Thro	oughs Bounces	$\overline{\mathbf{C}}$	Export All Recipient Details
Mem#, Name or Email		Message Sent All   Message Read A		Filter Click The Email Address To See Click Export Throughs
Member #	Member Name	Email Address Sent To	Sent	Read Time
latham (0)	Emily Latham	elatham@clubessential.com	Sent	9/28/2016 3:42:57 PM
WDI000045 (1)	John Adams	demo@clubessential.com	Sent	1
SAndreadis (0)	Sofia Andreadis	email@email.com	Sent	
CE032 (0)	Yona Bar-Zeev	pnccyona@yahoo.com	Sent	
MI304 (0)	Zack Bates	zbates@shadycanyongolfclub.com	Sent	
Zach55 (0)	Z Larabee	larabeetest@gmail.com	Sent	

By clicking on individual's emails, you can see **click-throughs** and if the message was opened.



This will open the **Click Through Detail** for the user to see what the link address is and also the click time with the date and time.

**Click Throughs tab** shows stats on the number of clicks per link in the email, along with a percentage of clicks per link.

Html Body	External Recipients	Click Throughs	Bounces		Export A	II Recipient Deta	
					Export Link Clicks   E	Export Link Clicks   Export Click Detai	
Link					# Clicks	% of Clicks	
http://old.grandkeyclub.com/default.aspx?p=v35EvtView&type=0&ID=3706441					1	100.00%	
Showing Link:							
Name		Email		Click Time			
No Click Thro	oughs						

**Bounces tab** will show recipients for whom **bounces** occurred. This will list the member number, member name, email address, bounce reason, and bounce log time.

Html Body	External Recipients C	lick Throughs Bounces		Export All Recipient Details
Mem#, Name o	pr Email	Recipient Type All	▼ Bounce Reason	All Tilter Click a Filter Name to Export see more details
Member #	Member Name	Email Address Sent To	Reason	Bounce Log Time
CE032 (0)	Yona Bar-Zeev	pnccyona@yahoo.com	Unknown User	9/28/2016 3:45:18 PM

Html Body	External Recipients	Click Throughs Bounces		Export All Recip	pient Details
Mem#, Name (	or Email	Recipient Type Al	I ▼ Bounce Reason	All Tilter Export	Click a Member Name to see more details
Member #	Member Name	Email Address Sent To	Reason	Bounce Log Time	
CE032 (0)	Yona Bar-Zeev	pnccyona@yahoo.com	Unknown User	9/28/2016 3:45:18 PM	

**Click** on the member name in order to receive a detailed reason for the **Bounce**.

This report can identify the reason why the bounce occurred, so actions can take place. In most cases, bounces will occur if the email address is not valid so it is best to make sure email records are up to date. If bounces occur due to being flagged as Spam, contact the email owner to facilitate help from the email owner's email provider to allow emails to be delivered. Once an email is on the **Bounce** list, it is important to not email that account until it is verified that the email will not end up on the **Bounce** list in in the future.

```
Bounce Details
« Return to Report
Bounce for Yona Bar-Zeev [CE032(0)] received from pnccyona@yahoo.com at 9/28/2016 3:45:18 PM
Delivery Status Notification
The original message header is:
%MACRO ORIGINAL_HEADER%: Wine Night!
Content-Transfer-Encoding: quoted-printable
X-hMailServer-LoopCount: 1
Your message did not reach some or all of the intended recipients.
   Sent: Wed, 28 Sep 2016 15:42:34 -0400 Sent: Wed, 28 Sep 2016 15:42:34 -0400
   Subject: Wine Night! Subject: Wine Night!
The original message header is:
Received: from AUSTIN (Unknown [192.168.200.3]) by mail5.clubessential.com ; Wed, 28 Sep 2016
15:42:52 -0400
From: "Emily Latham" <elatham@clubessential.com>=20
To: "Yona Bar-Zeev" pnccyona@yahoo.com>
Reply-To: elatham@clubessential.com
Date: Wed, 28 Sep 2016 15:42:34 -0400
Subject: Wine Night!
MIME-Version: 1.0
Content-Type: text/html; charset=3DISO-8859-1
Content-Transfer-Encoding: guoted-printable
X-Mailer: aspNetEmail ver 3.7.0.0
X-CeMessageID: 0c18783bec4b4541beaa5462de5df0b7
X-CeSiteId: 1231
X-CeFacId: 30224
Message-ID: <AUSTIN55d3f4be4d5940dca26a6989d722ea2d@AUSTIN>
```

# Scheduled Emails

**Scheduled Emails** shows all emails that are scheduled to be sent at a later date. This is not typically used for reporting, rather it shows what is on deck. From here, you may also edit or cancel **Scheduled Emails**.

#### SCHEDULED GROUP EMAILS

Sent Emails	Scheduled Emails	Unsubscribe	Bounce Blacklist	Email Complaints	Single Emails		Mail and Groups
Click on the Subj	ject to View Details			A1			
	Subject		Ser	nd Option	Scheduled Time		
Edit   Cance	el New Wine Ava	ilable	Ext	ernal Only	11/1/2016 11:00:0	0 AM	

### Unsubscribe

By clicking on the **Unsubscribe tab**, we can see who has unsubscribed from email communication.

#### UNSUBSCRIBE REPORT

Sent En	nails Scheduled Emails	Unsubscribe	Rounce Blacklist	Email Complaints Single Emails		Mail and Groups
Address Mem#,	ses in this list are not bei Name or Email	ng sent to beca	use they have u	nsubscribed from group mailings		Export @
	Member #	First Name	Last Name	Email	Address	Unsubscribed 👻
View	JJRFGC(0)	Justin	Baker	demo@clubessential.com	Email 2	9/29/2014 4:35:51 PM
View	JJRFGC(0)	Justin	Baker	demo@canongategolf.com	Email 1	9/29/2014 4:35:51 PM
View	JJW1(0)	David	Bachman	demo@clubessential.com	Email 1	9/29/2014 4:33:29 PM
View	JJW1(0)	David	Bachman	demo@clubessential.com	Email 2	9/29/2014 4:33:29 PM
View	jdries(0)	Jim	Dries	demo@clubessential.com	Email 1	9/29/2014 4:32:04 PM

This will list the member number, name, email, and when the member unsubscribed; along with when the member unsubscribed.

Sent Emails Scheduled Email	s Unsubscribe	Bounce Blacklis	st 📔 Email Complaints 📕 Single Emails		5			
Addresses in this list are not being sent to because they have unsubscribed from group mailings								
Mem#, Name or Email		Recipient	Type All 🔻 Filter		Export @			
Member #	First Name	Last Name	Email	Address	Unsubscribed 👻			
View JJRFGC(0)	Justin	Baker	demo@clubessential.com	Email 2	9/29/2014 4:35:51 PM			

By using the **Search Field**, you can search by member #, Name, or Email to locate specific users.

Addresses in this list are not being sent to because	they have unsubscribed from group mailing	S
Mem#, Name or Email	Recipient Type All  Filter	

**Clicking View** next to the member name will take you to the member's profile to add back to the email list.

Sent Emails Scheduled Emails	Unsubscribe	Bounce Blacklis	t   Email Complaints   Single Emails	1	ф.
Addresses in this list are not be	eing sent to beca	use they have	unsubscribed from group mailings		
Mem#, Name or Email		Recipient	Type All • Filter		Export 🥝
Member # 1	First Name	Last Name	Email	Address	Unsubscribed 👻
View UREGC(0)	Justin	Baker	demo@clubessential.com	Email 2	9/29/2014 4:35:51 PM

Once on their profile, **checkmark** the "**Receive Emails**" checkbox enlist the member in email communication.

Web Account Information	()				
Username	Jbaker				
Password "					
Confirm Password *	•••••				
User Type Admin Level	Password Last Updated 10/23/2013 2:01:07 PM Ask user to change username/password on next login Lock User From Logging In Send Password Reset Link via Email 1 - Member No Admin Access				
Primary Email	demo@canongategolf.com	e messages			
Secondary Email Address	demo@clubessential.com	Receive Emails?			
Third Email Address		Receive Emails?			

# **Bounce Blacklist**

Email addresses that bounce two or more times will end up on the **Bounce Blacklist**. Most email addresses end up on a **Bounce Blacklist** if the service provider of the account believes that certain messages are Spam. This is used as protection by the email service provider for unwanted or even dangerous email communication.

BOUNCE BLACK	LIST				Mail and Groups
Sent Emails Schedule	ed Emails   Unsubscribe	Bounce Blacklist En	nail Complaiı	nts   Single Emails	
Mem#, Name or Emai	11	Recipient Type	All	▼ Filter Export	0
F	irst Name	Last Name	Email		Member #
Bounces S	Scott	Davidson		jjwelte@clubessenial.com	JJ224 (0)
1					
Profile					
I					
Remove					

To keep bounces low, try the following:

- Be selective with mass emailing. Continuous emails could look like spam.
- Use target marketing to ensure that the message is delivered to those who want to receive the communication.
- Encourage members to add the email address that is sending the email to their **Safe Sender List** for the email provider.

Click the Bounces link next to the member's name to view why the bounce occurred.

ent Emails Sche	eduled Emails   Unsu	bscribe Bounce Blacklis	st Email Com	plaints Single Emails	Mail and Grou
1em#, Name or E	Email	Recipient	Type All	Filter Export	Ø
	First Name	Last Name	Email		Member #
Bounces I Profile I Remove	Scott	Davidson	1	jjwelte@clubessenial.com	JJ224 (0)

This will bring up a detailed view of why the **bounce** occurred. Using this message, action can then take place to remove users from the **bounce blacklist** depending on the reason. Actions to take if a user is on this list:

- Verify that the email is correct and valid.
- If the blast emails are being marked as Spam, contact the email owner to contact their email provider on steps to remove the blast emails from being flagged as Spam.
- DO NOT send any further email communication to this email address until it is verified that the email will not end up on the **bounce blacklist.** If we keep sending to this email, it will negatively affect the mail server's reputation causing future Spam issues.
- Accounts like RoadRunner, AOL, and Comcast have a very low tolerance for blast email systems. Users with these accounts usually end up on the **bounce blacklist**. Clubessential has these accounts flagged as a 'slow sender' to reduce the amount of emails being targeted to these accounts, which helps reduce the amount of accounts that will be placed on the **bounced blacklist**.

User Bounce Details				×
Click a Message Subject to see more details				
Subject	Reason	Message Sent	Bounce Time	
Statement is Ready to Be Paid	Unknown Host	11/1/2009 7:03:04 AM	11/1/2009 7:15:00 AM	
Entrada Weekly Events	Unknown Host	9/23/2009 7:00:29 PM	9/23/2009 7:05:00 PM	

You may manually remove a member from the **Bounce Blacklist** by clicking the **Remove** link next to their name, however, the email should only be removed if verified that the email will not end up on the **Bounce Blacklist** again.

OUNCE BLA	CKLIST				Mail and Grou
Sent Emails Sch	eduled Emails   Unsu	bscribe Bounce Blacklis	st Email Compla	ints Single Emails	
Mem#, Name or	First Name	Last Name	Email	Filter Export	Member #
Bounces	Scott	Davidson		jjwelte@clubessenial.com	JJ224 (0)
I	-				_
Profile					
T					
Remove "	m -				
· · · · · · · · · · · · · · · · · · ·	/				

# **Email Complaints**

If a member marks a club communication as Spam, this will place that member on the **Email Complaint** list which will prevent them from receiving communication.

Sent Emails Scheduled Emails Unsubscribe Bound	ce Blacklist Email C	complaints Single E	mails	
Mem#, Name or Email	FILTER			0
	First Name	Last Name	Email	Member #
Complaints   Profile   Remove	Emily	Latham	elatham@clubessential.com	1721 (0)

To keep email complaints low try these following tips:

- Use target marketing to ensure the message is delivered to the right group.
- Try to only send a few email communications per week.
- The email address that is sending the email should be a club email so the member recognizes this as a legitimate club communication.
- Use clear subject lines of intent of the message.

To remove the member from the **Email Complaint** list, click on the link next to the user's name to remove.

Sent Emails Scheduled Emails Unsubscribe Bound	e Blacklist Email Co	mplaints Single E	mails	
Mem#, Name or Email	FILTER			0
	First Name	Last Name	Email	Member #
Complaints   Profile Remove	Emily	Latham	elatham@clubessential.com	1721 (0)

**Note:** Contact the member first before removing from the **Email Complaint** list. The member may not want to receive particular email communications. Remove the member from certain, or all, email communications to ensure they are not receiving unwanted emails; then remove the member from the **Email Complaint** list.

### Single Email Report

This can be used to review single emails sent to individuals. This can be used by Admins to track emails such as reservations.

SINGLE EMAIL REPO Sent Emails Scheduled Email This report contains autom Start Date: 9/22/2016	DRT Is Unsubscribe Bounce Blacklist E atic emails sent out from your website End Date: 9/29/2016	Email Complaints Single Emails e. Click the subject line to view the fu	Mail and Groups
Sent From: Subject:	Sent To:		
Created	Sent From	Sent To	Subject
9/28/2016 3:42:50 PM	elatham@clubessential.com	elatham@clubessential.com	Email Message has been Sent
9/28/2016 2:48:04 PM	elatham@clubessential.com	elatham@clubessential.com	Email Message has been Sent
9/28/2016 10:21:33 AM	elatham@clubessential.com	elatham@clubessential.com	Email Message has been Sent

# FAQs

Q: I sent an email to a member, but they did not receive the email. Why?

A: Check the **Bounce Blacklist** or **Unsubscribe** tab first. If the member is on this list then they will not receive communication. Remove from these lists so members can receive communication. If the member is not on either of the lists, check the **Sent Emails** tab to see if the email is correct.

# **Best Practices**

- A day or two after sending any email communication, it is best to check the Mail Reporting feature to capture important information on the effectiveness of the emails.
- 2. Use the **Bounce Blacklist** and **Email Complaint** tab frequently to keep these numbers low. Look into why members are added to this list and how you can remove them from the list.
- 3. Use target marketing to increase effectiveness in emails, which should return better results seen in **Mail Reporting.**